

# **Quinn Direct and Allied Risk Management provide Zarion with icing on the cake.**

**Dublin, Ireland, Monday 23<sup>rd</sup> January 2006**

Zarion, an emerging leader and innovator within the international market for a new generation of Banking and Insurance Process Management Software Solutions, ended a highly successful 2005, in which it celebrated its 10th anniversary, on a real high winning two new customers in Quinn Direct and Allied Risk Management.

Quinn Direct is probably the fastest growing organisation in its sector in UK and Ireland and is currently gaining new customers at a rate of 1000 per week in the UK meaning at this rate Quinn's 300,000 Irish customers will soon be topped by its UK customers with total premium income set to top €700m. It is part of wholly family owned multinational conglomerate now employing more than 1000 people across its offices in Dublin, Cavan, Enniskillen and Manchester.

Quinn Direct offers a full suite of general insurance products including Home and Motor Insurance, Commercial Liability, Property Damage and Commercial Vehicle and Fleet covers.

Allied Risk Management is an independently owned Captive Management operation based in the International Financial Services Centre in Dublin. The company was formed as a result of a management buy out in April 2002, led by Larry Sherin and Frank Coyle, of Zurich International Services (Ireland) at the time a wholly owned subsidiary of Zurich Financial Services Group.

These organisations now join a growing list of household names in the Banking and Insurance sectors including ING Bank, DEPFA bank, AIB plc, FBD Insurance, GMAC Corporation, Bank of Ireland and Capita Life & Pensions Ltd for whom Zarion have delivered Business Process Management Software Solutions over the last 10 years.

## **About Zarion**

Zarion [www.zarion.com](http://www.zarion.com) has been providing banking and insurance process management software solutions to the financial services sector since 1995.

Zarion's business process solutions are specifically designed for processes in the investment banking, retail banking, life & pensions and general insurance sectors. Their business process software solutions leverage an in-depth knowledge of the financial services industry while also harnessing their expertise and ingenuity with workflow automation and document management technologies. Zarion's solutions have enabled business managers to significantly lower the cost of operations, exceed service level requirements and comply with regulatory obligations.

Using Zarion's business solutions, clients in Europe and the USA have achieved significant and measurable financial and operational benefit: handling increased volumes of work, reducing operating costs, improving customer service levels, and lowering operational risk.

## **Contact**

Pearse Coyle, [pcoyle@zarion.com](mailto:pcoyle@zarion.com) Tel. +353(1)2405214